



TOM FRANK CHRISTENSEN

TECHNICAL LEADER WITH BUSINESS ACUMEN

Nearly 30 years of
experience in software and
IT operations

Built and led a software
company with up to 16
employees

SaaS from concept to
production, processing 15
million products daily

Practical AI experience with
ChatGPT, Codex and Claude

RELEVANT ROLES

CTO / Technical Director
IT Manager / Head of IT
Engineering Manager
Head of Development
IT Project / Delivery Manager

CONTACT

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LEADERSHIP, SOFTWARE & IT

People, technology and business

PROFILE AND CAREER DIRECTION

I connect people, technology and business. As a business owner and leader, I built a software company with **up to 16 employees**, developed a SaaS product from concept to production, and took responsibility for customers, finances, capacity and delivery. My technical background enables me to translate business needs into solutions and provide informed guidance to specialists.

I am seeking a **permanent move into an employed leadership role**, focusing my energy on one company's goals and delivering results alongside its people and management. I thrive with clear accountability, a short path from decision to action, and opportunities to develop both people and ways of working.

LEADERSHIP AND PEOPLE DEVELOPMENT

I have recruited and developed employees, leading both directly and through a partner who managed day-to-day operations. My approach combines clear direction, trust and autonomy with accountability. Development conversations, accessible support and dedicated time for learning and knowledge sharing were part of everyday work. Average employee tenure was **4-5 years**; one working relationship has lasted 13 years.

BUSINESS, PROJECTS AND DELIVERY

I have guided projects from customer dialogue, requirements and specifications through to prioritisation, implementation and operations. I align budget, quality and capacity, typically planning for **80% allocated capacity and a 20% buffer**. When problems arise, I take responsibility for customer communication and help the team identify the cause and get delivery back on track.

APPLIED AI: DEVELOPMENT AND LEADERSHIP

I have strong practical experience with **OpenAI's ChatGPT and Codex, as well as Claude**, using AI actively to explore ideas and carry out work. I use these tools in real development projects, translating business needs into requirements, structure, code and usable solutions. My background in software, architecture and operations enables me to challenge suggestions and assess them in the context in which they need to work.

From task to a well-developed result. I use AI for analysis, breaking down complex tasks, implementation, debugging and reviewing results. This is an iterative process: clear goals and relevant context, testing suggestions and refining the approach. I combine the tools' capabilities with my own technical judgement and understanding of customer needs to deliver solutions that work in practice.

Building AI capability within the team. I have trained developers in practical AI use and changed workflows for analysis, implementation and review. In one specific task, an estimate of around **100 hours became approximately 15 hours of work** with AI support. This is an individual example; gains depend on the task. I maintain technical review, testing and accountability for production releases, and see AI as a leadership tool for developing people, quality and capacity.

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TECHNICAL FOUNDATION

PHP / Laravel
MySQL and databases
APIs and integrations
Software architecture
SaaS and e-commerce

Linux / Ubuntu / Nginx
VMware and hosting
AWS / OVH / Hetzner
Backup and redundancy
Monitoring and operations

INTEGRATIONS

ERP, e-commerce, data flows
Dynamics / Business Central
SAP and e-economic

LANGUAGES

Danish: native
English: fluent
German: intermediate

EDUCATION

Studies in Computer Science
(Datamatiker programme)

RECOGNITION

Seedster of the Year 2024

Entrepreneur of the Year in
Viborg 2017

OTHER EXPERIENCE

Business mentor for young
people in Viborg Municipality
for approximately 8 years

EXPERIENCE AND RESULTS

Leadership, digital solutions and operational responsibility

PROFESSIONAL EXPERIENCE

Growix ApS · Founder & Owner-Manager | Nov 2025 - Sep 2026

Led software delivery, customer dialogue and technical priorities. Responsible for translating customer needs into practical solutions and maintaining progress.

Avecdo · CEO & Founder | Nov 2016 - Sep 2026

Built the SaaS product from concept to reliable operations, with approximately **3,000 users, 1,500 online stores and 15 million products processed daily**. Day-to-day operations have been handed over to a Product Owner and a developer; my role is now limited to occasional advice.

Modified Solutions ApS · CEO & Founder | Nov 2012 - Sep 2025

Grew the company to up to 16 employees, with responsibility for recruitment, people development, finances, customers and delivery. Also led through Lasse Ingerslev Koitzsch as partner and day-to-day manager.

Mira Internet ApS · CTO | Jan 2006 - Jan 2009

Responsible for hosting, server operations, capacity, backup and redundancy. Managed technical incidents and customer requirements in a business dependent on service availability.

Skive Municipality · Systems Administrator | Mar 2004 - Dec 2005

Systems administration and IT operations in a municipal organisation.

SELECTED SOLUTIONS

TK Elevator: Led the development of a mobile service workflow, replacing paper with digital registration and automatic transfer to the customer's system. Responsible for customer dialogue, requirements and solution delivery.

Plantetorvet: Worked on order flow automation and integration between the online store, ERP and suppliers.

FakturaService.dk: Helped develop the invoicing solution from the ground up, including data import and integration.

TECHNICAL JUDGEMENT AND RELIABLE OPERATIONS

My experience spans backend development, databases, API integrations and architecture, as well as Linux, hosting, backup, monitoring and redundancy. I assess technical options and their business implications, offering informed guidance while giving specialists ownership of their solutions.

EMPLOYEE RECOMMENDATIONS

My employees' recommendations describe my leadership in practice: trust and autonomy with accountability, calm communication, accessible support and clear expectations for quality and teamwork.

Written recommendations are available on request.